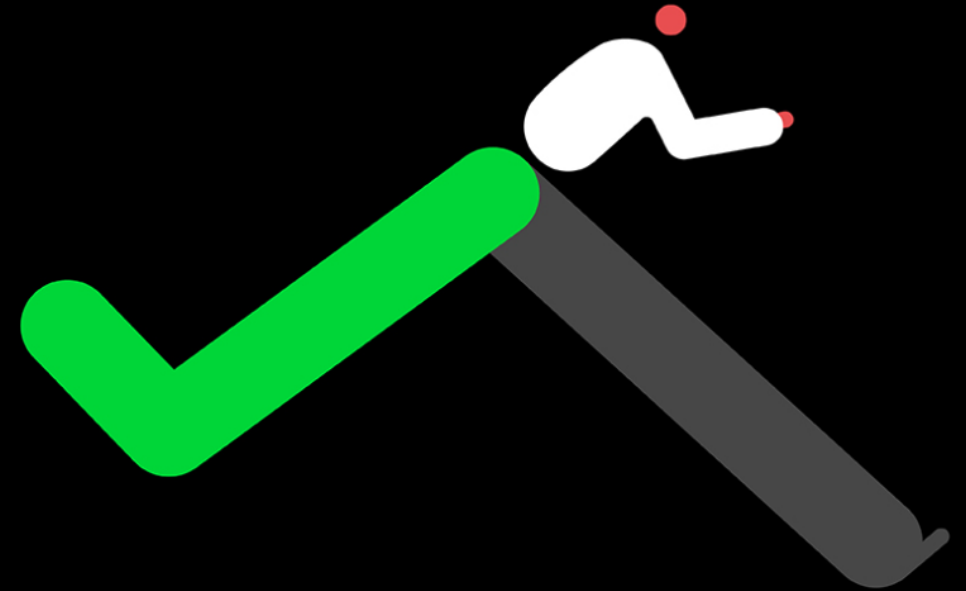
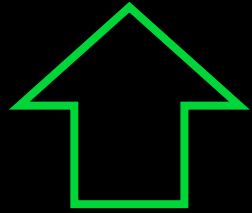


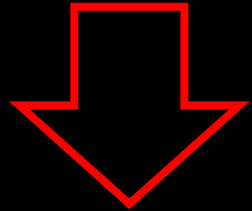


Accountant's Guide: How to scale your practice with Sage for Accountants

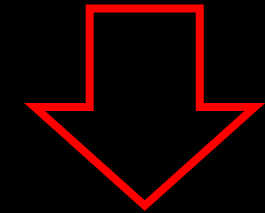




Clients

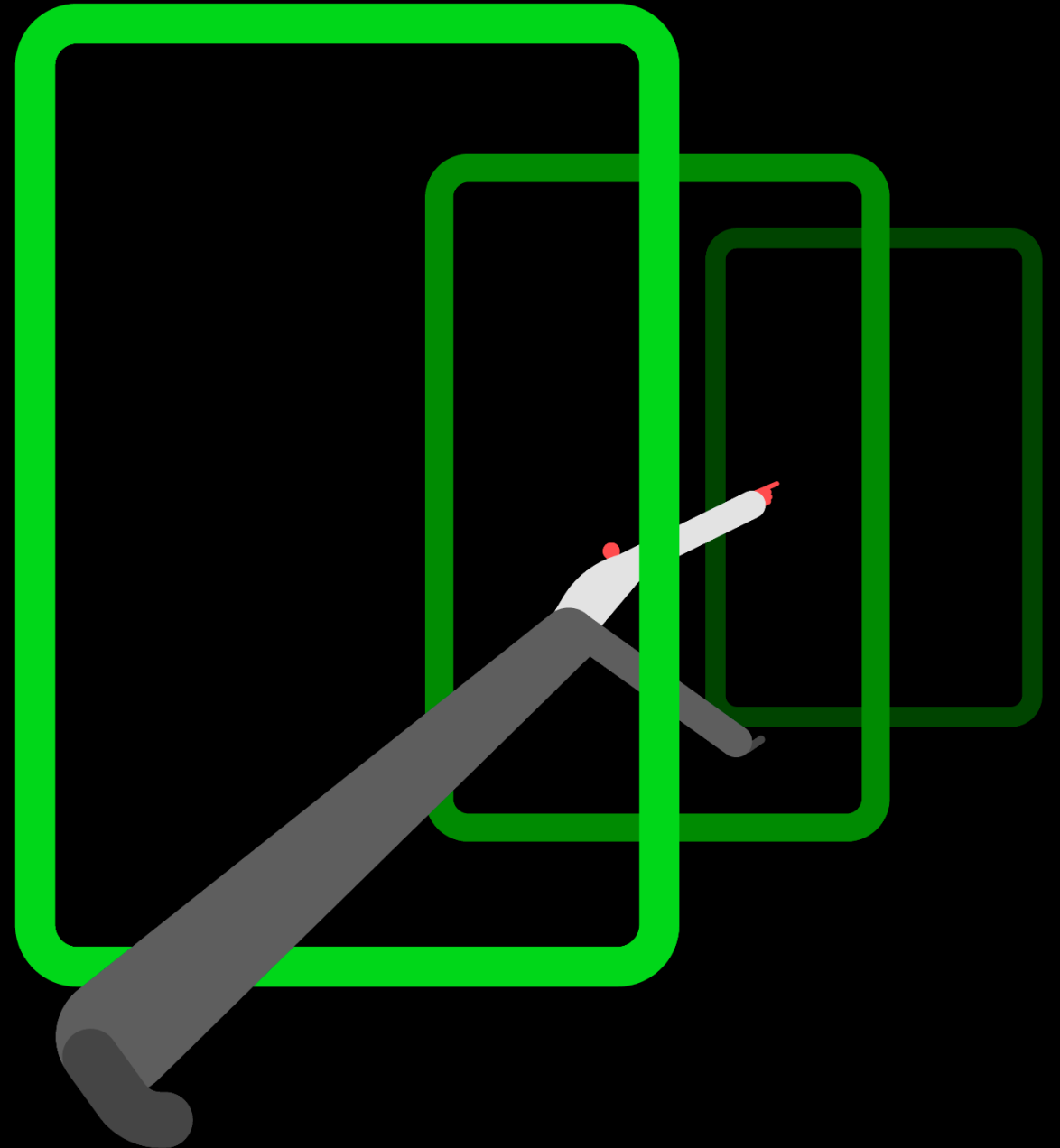


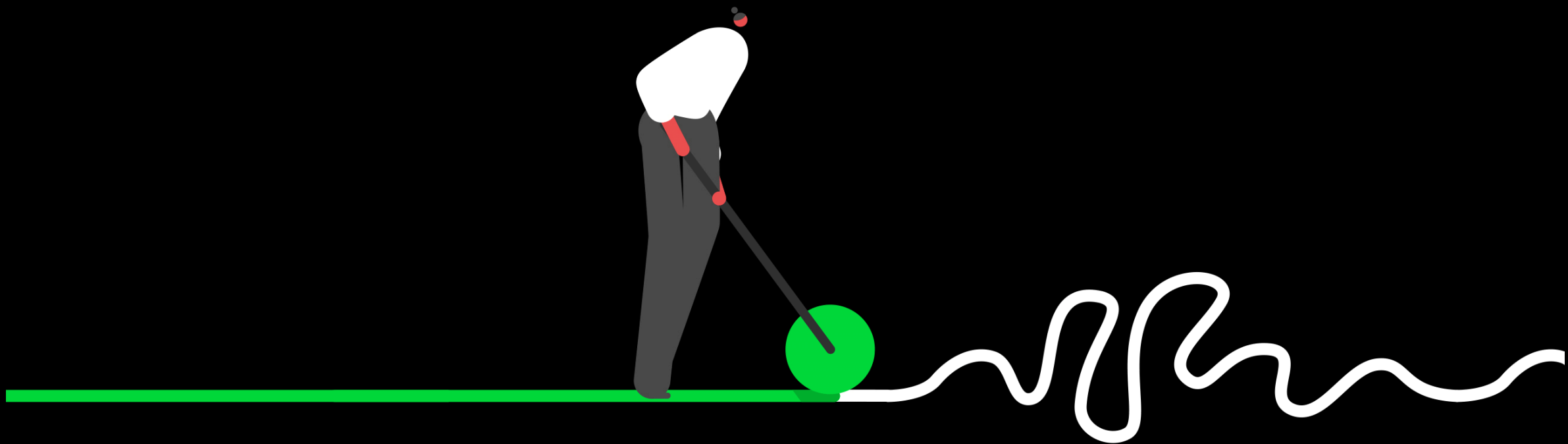
Customer Service



Profitability

Scaling is not just about
growth;
it's about growing
sustainably





So many factors to consider....

Talent

Talent acquisition
and retention

Technology

Prevent fraud
and invest in
cybersecurity

Data

Embrace big data

Technology

Leverage
automation
and AI

Data

Unify disparate data

Talent

Support a remote
workforce

Compliance

Ensure compliance

Technology

Embrace innovation

Macro Factors

Accelerate post-
pandemic growth

Compliance

Manage taxes and
regulation

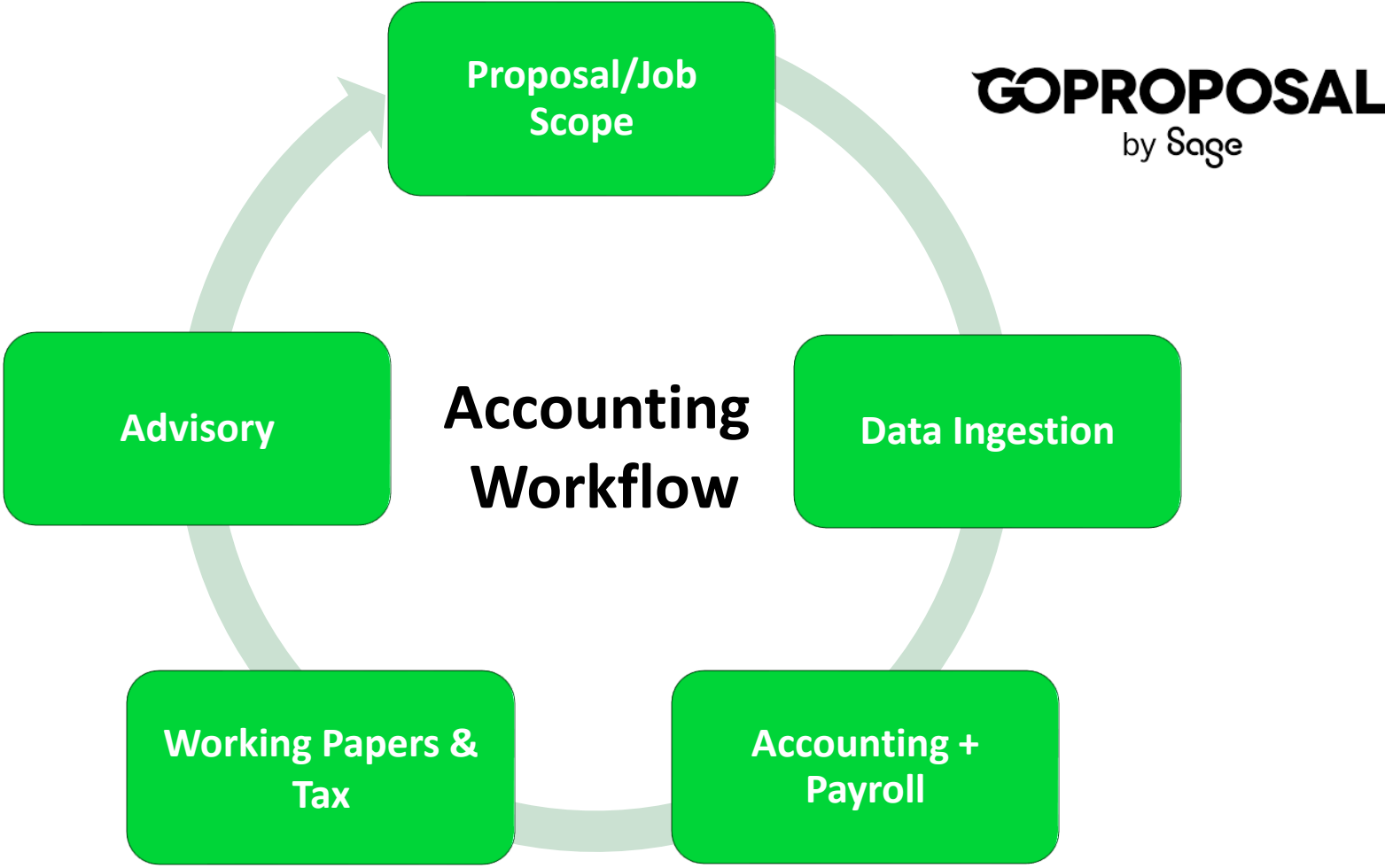
Macro Factors

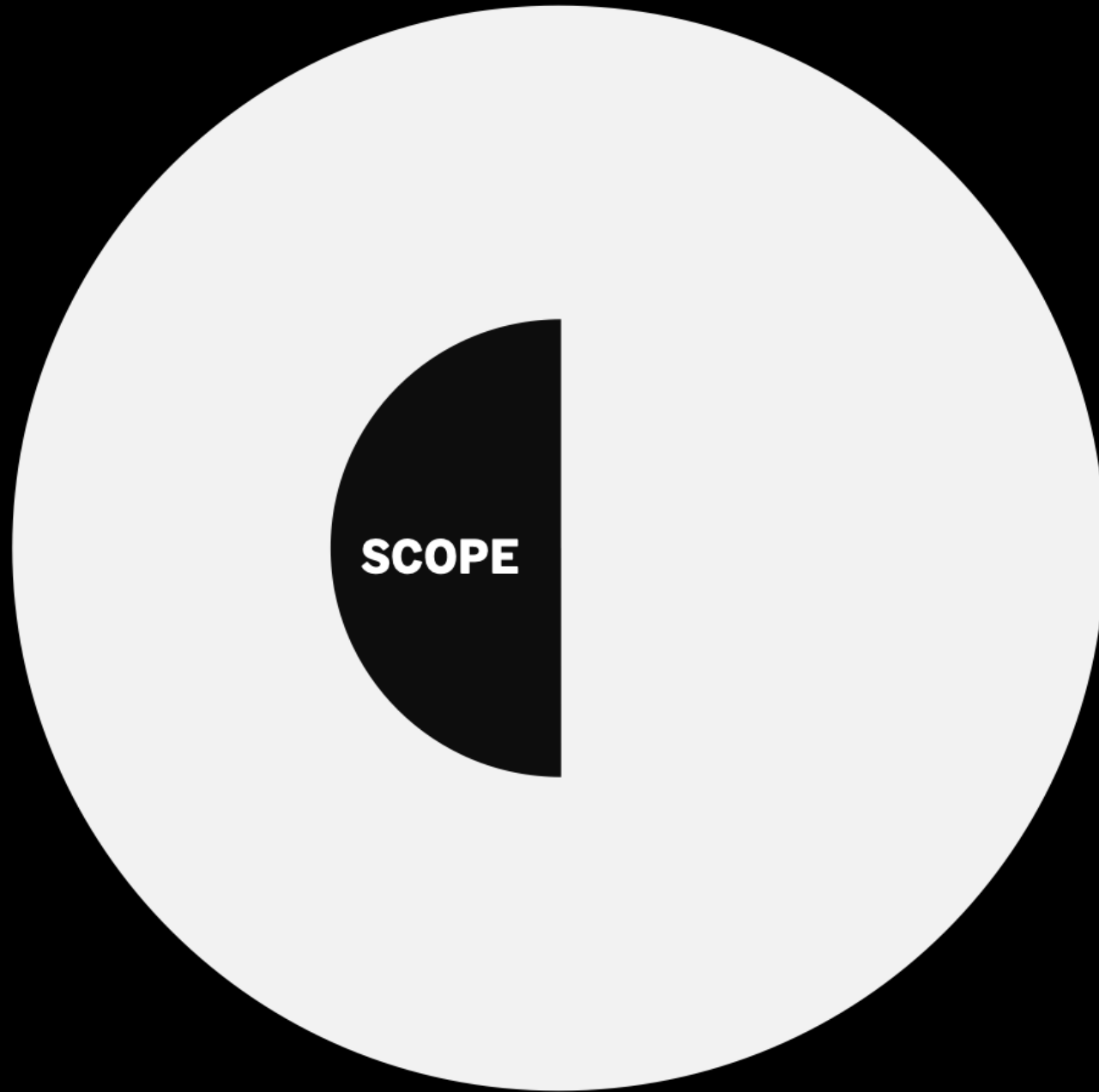
Navigate
recessionary
pressures

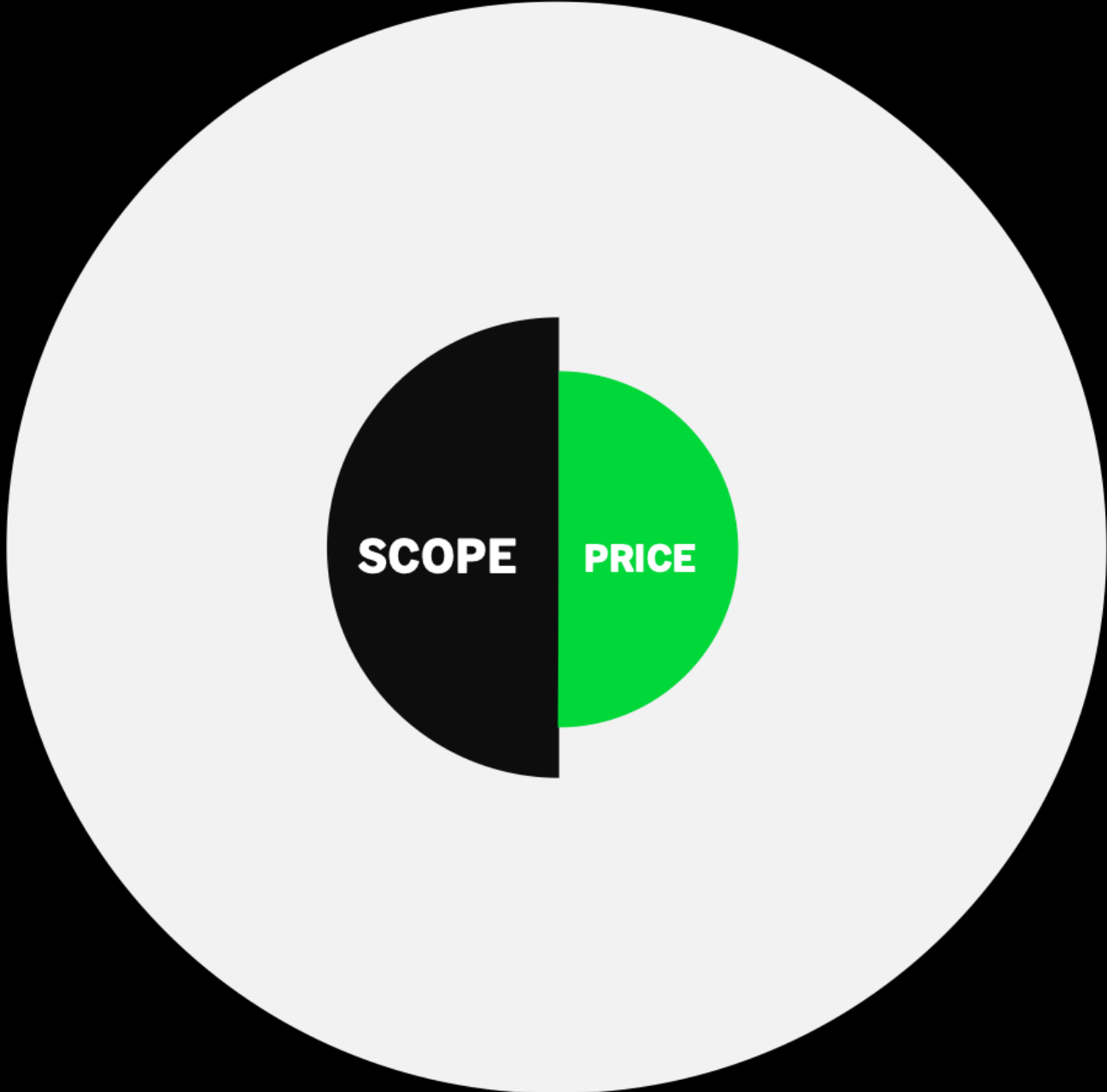
Compliance

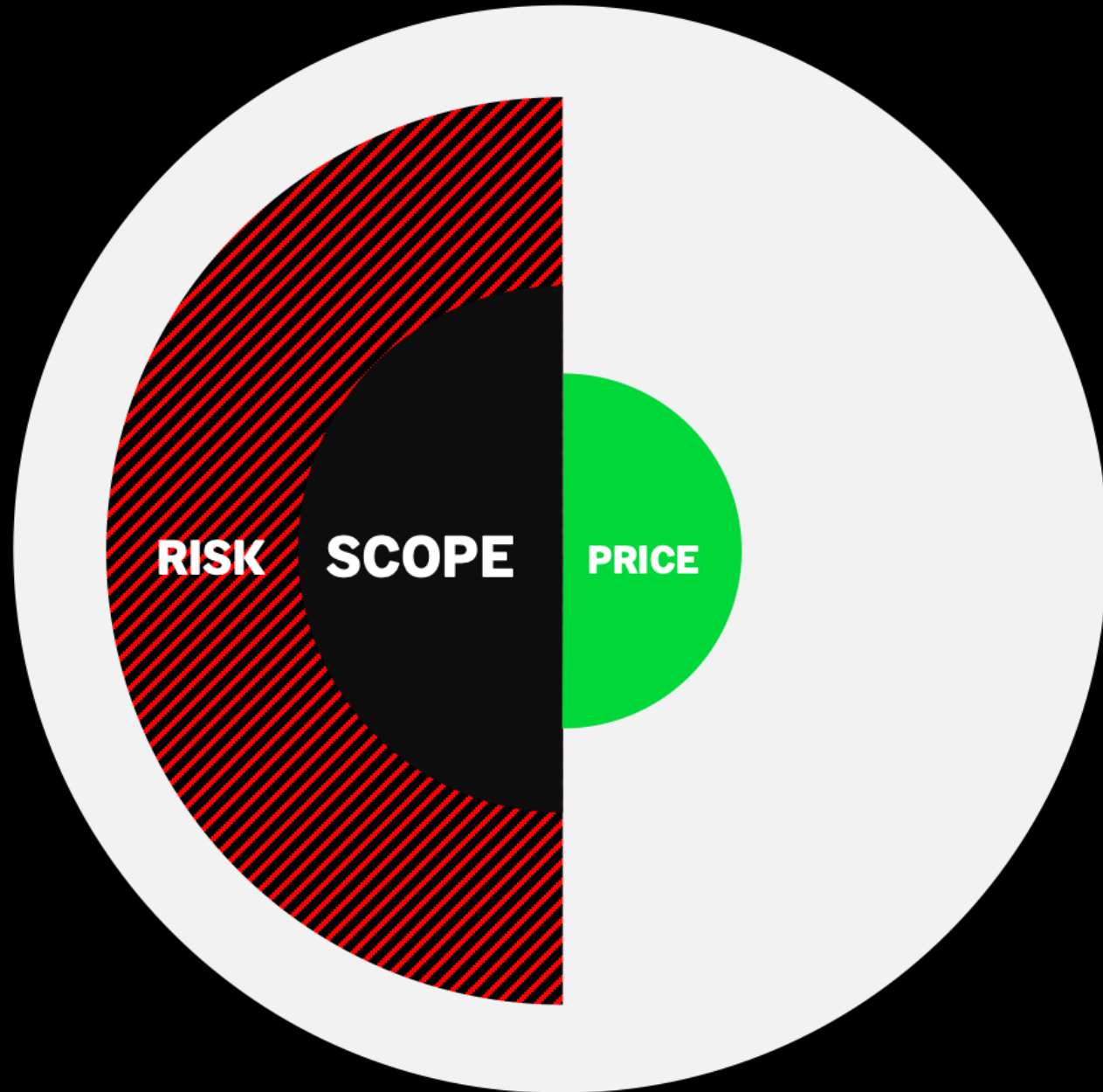
Environmental,
social, governance

Sage for Accountants











SOFTWARE

PAYROLL

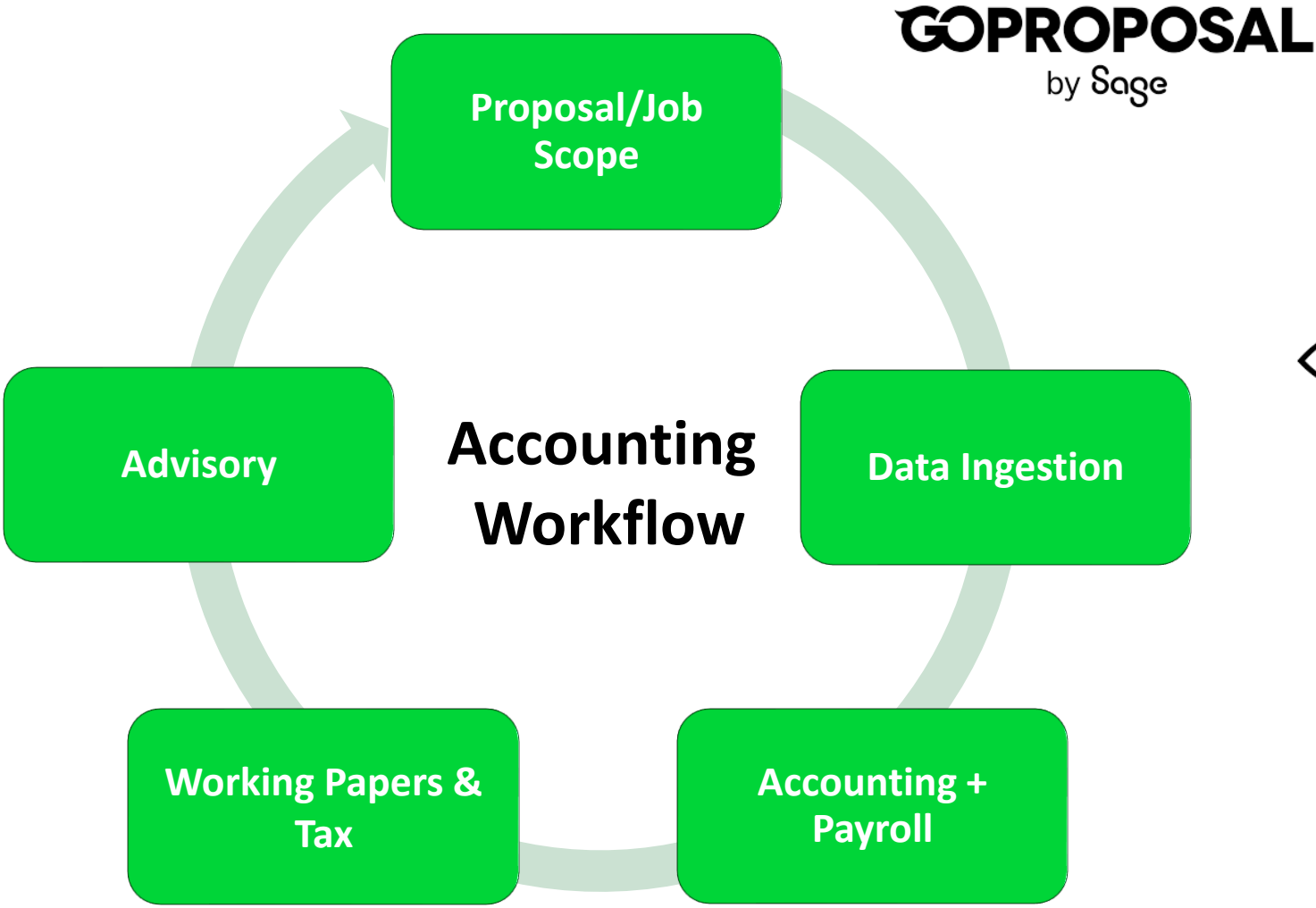
ADVISORY

BOOKKEEPING

ACCOUNTING



Sage for Accountants in Canada



GOPROPOSAL
by Sage

 **AutoEntry**
by Sage

One of the biggest industry pain points

63%

manual data entry is a pain point for CA accountants and bookkeepers

Human error within finance produces up to **25,000 hours** valued at **\$878,000** of avoidable rework



Bills

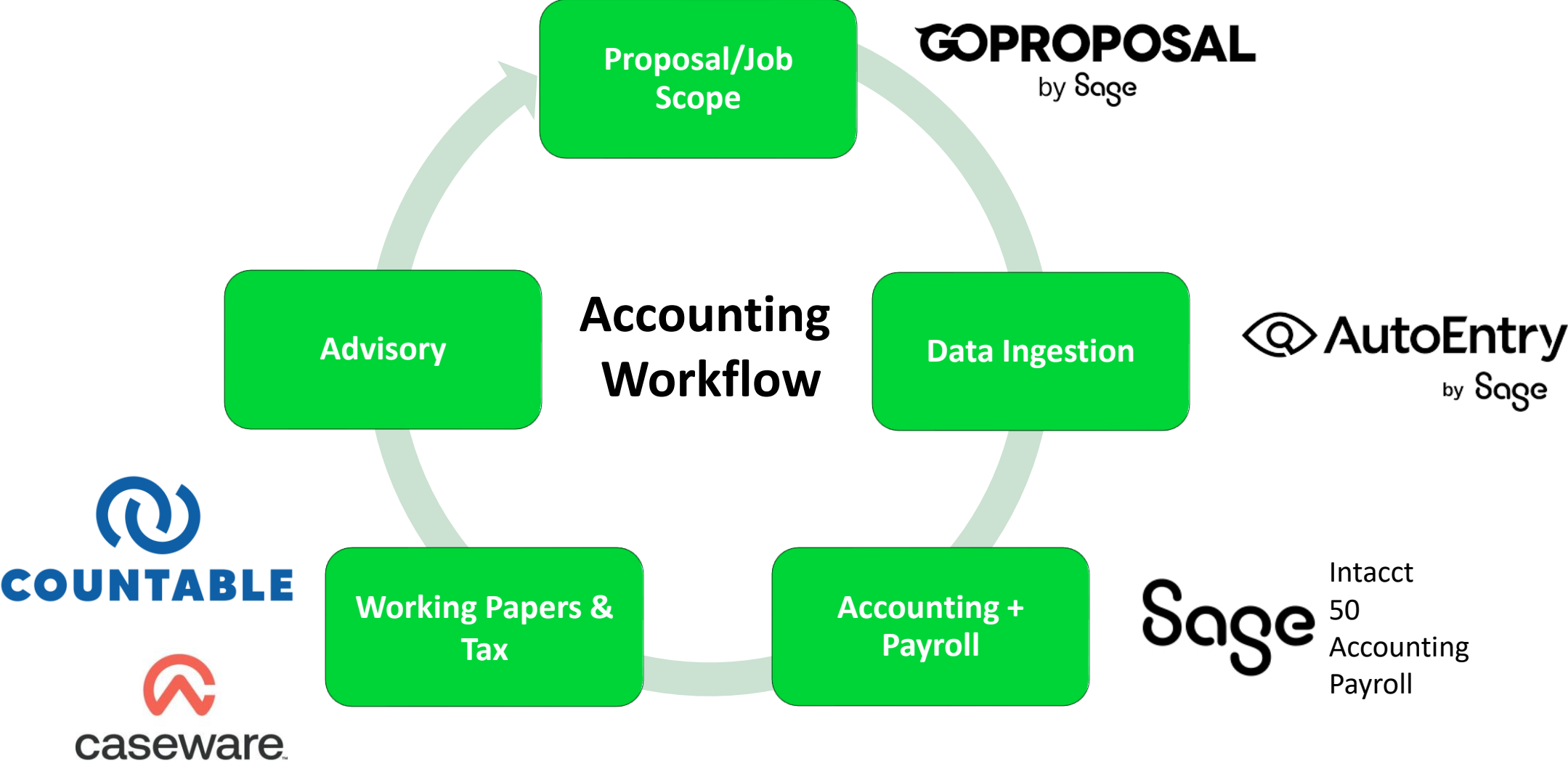
Invoices

**Expense
Reports**

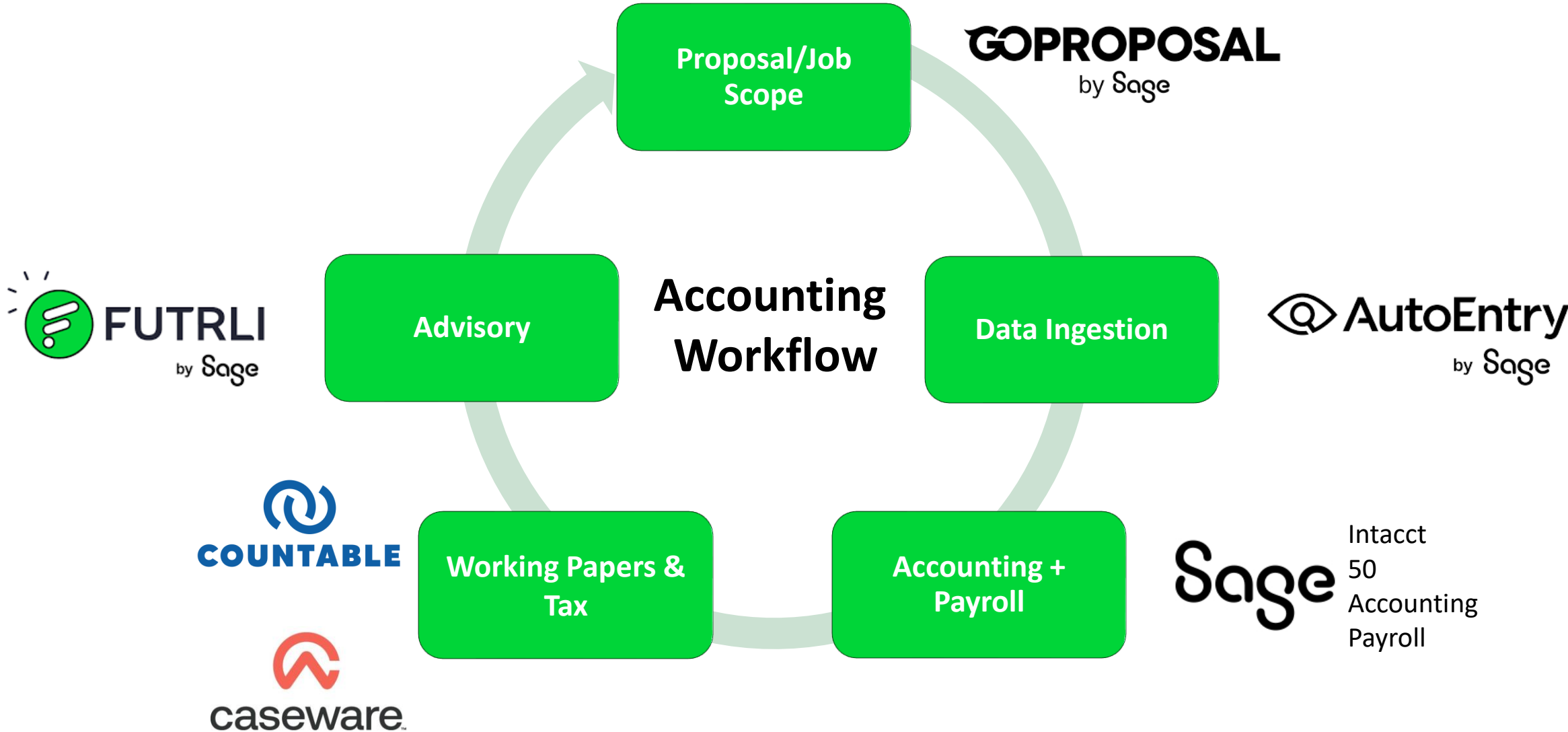
**Vendor
Statements**

**Bank
Statements**

Sage for Accountants in Canada



Sage for Accountants in Canada

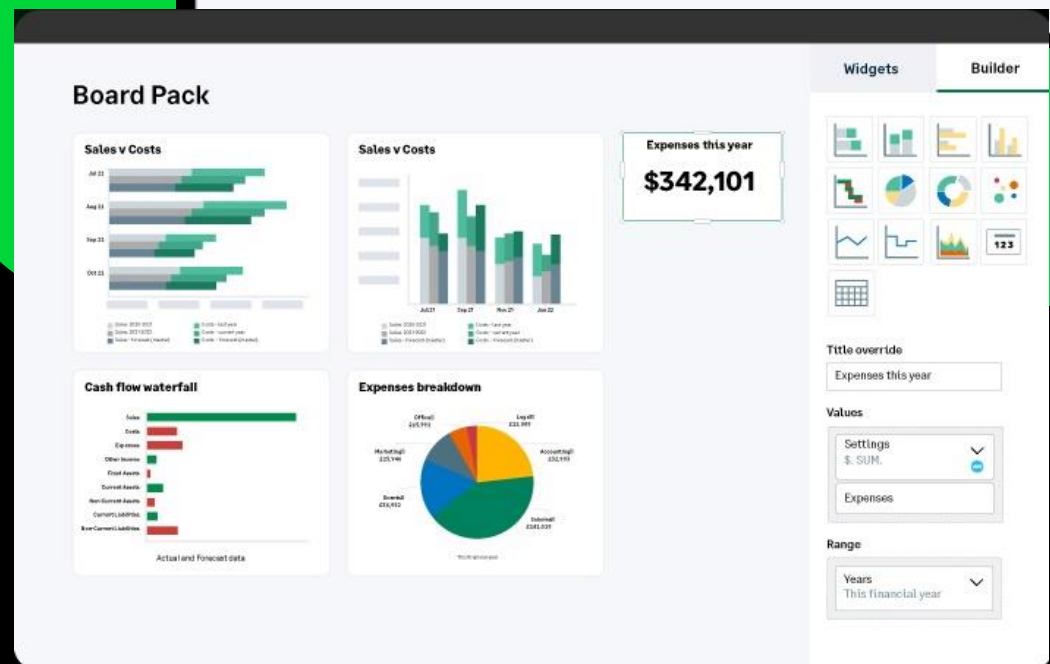
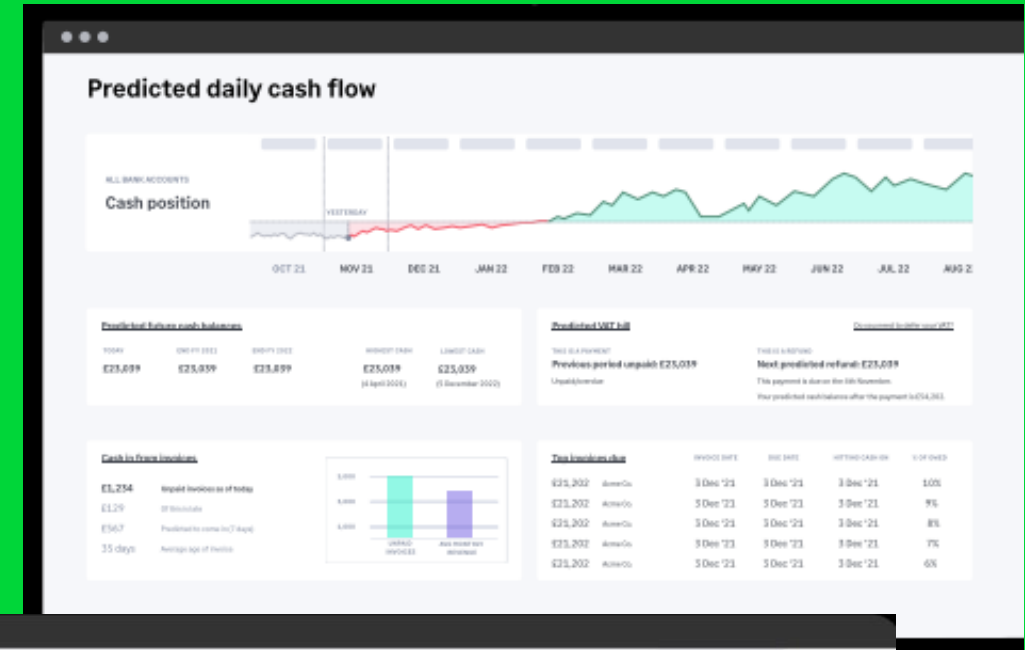


Futrli by Sage

Puts accountants in the Advisory driving seat to help clients make the best business decisions.

- Cash flow forecasting
- 3-way forecasting
- Short, medium & long term business planning
- Drag and drop reports and dashboards

34% average increase in efficiency reported by customers
2.8x increase in income reported by Futrli customers in 2021
2.8x increase in available cash reported by Futrli customers



Perks and Benefits

Support and reward your practice success



Welcome to the Sage community

- ✓ **Transparent pricing**
- ✓ **Dedicated Account Manager**
- ✓ **Free certification and training**
- ✓ **Community**



Membership Masterclass

Tap into talks and articles from the world's leading experts



Learning

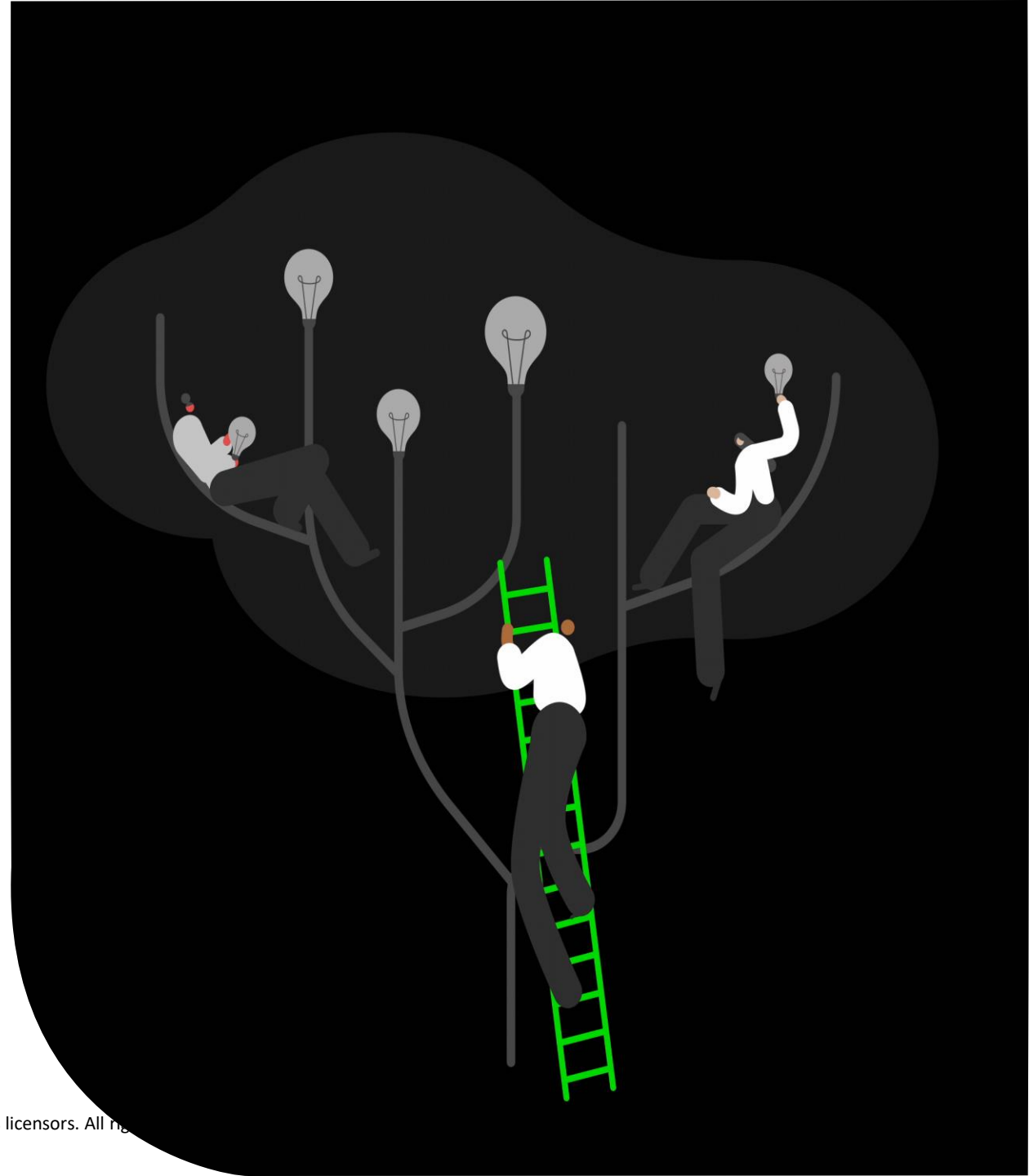
Access free learning resources and certifications



Community

Get product help from a community of industry peers

Sage



Thank you