

A photograph of several business professionals in an office setting. They are gathered around a table, looking at a tablet computer. One person is holding the tablet, while others are pointing at the screen or holding coffee cups. The scene is brightly lit, suggesting a modern office environment.

# Spire Systems Inc

Accounting & Business  
Management Software  
for small to medium business

Accounting Technology Tour 2023

# Introductions



**Katie Griffin**

Director of Business Development  
Spire Systems Inc



**Warren Flett**

Product Information Specialist  
Spire Systems Inc



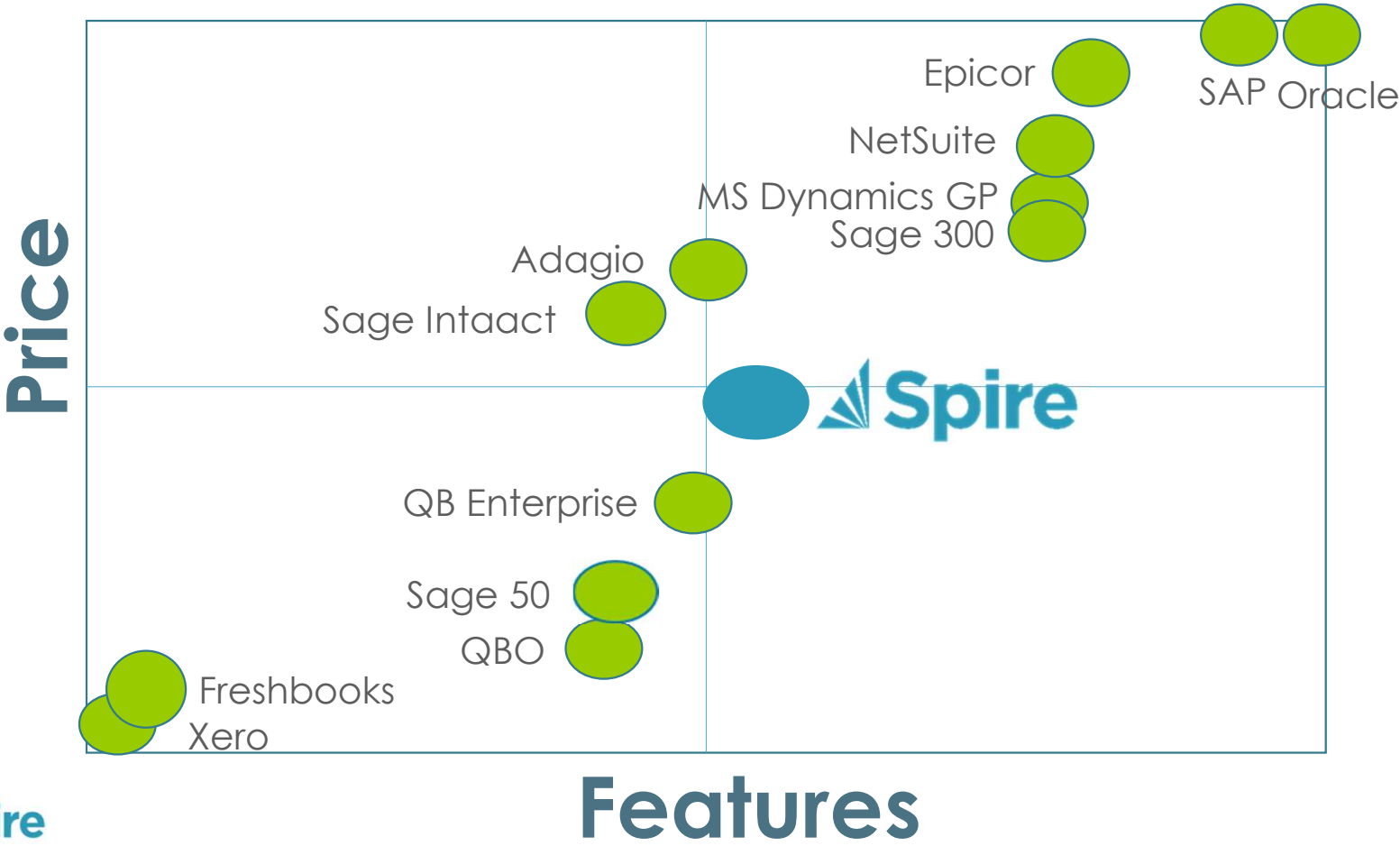
ERP	PROCESS
CRM	RESOURCE
MRP	OPERATION
VRM	PLANNING

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## What is Spire?



# Where we sit



- 500k to 50 million
- 1 to 250 users
- No Internal IT department
- Running siloed systems
- Running antiquated systems
- Need a certain level of flexibility

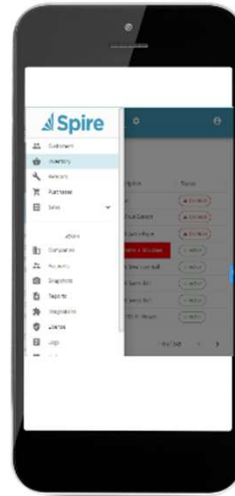


- ERP functionality without the big-ticket price
- Intuitive interface
- Autonomy, friendly, & functional
- Room to grow with you while helping you grow

Our  
sweet  
spot

# On Premise MSRP

- Full Spire License with one user  
\$6995
  - +\$600 Additional user licenses
  - +\$4000 Service Manager
  - +\$4000 Production Manager
  - +\$380 Canadian Payroll –  
annual & Spire must be current
- 20% of MSRP for Annual Software  
Assurance
- Small Business Edition \$3995 – Max 3  
users





## Subscription

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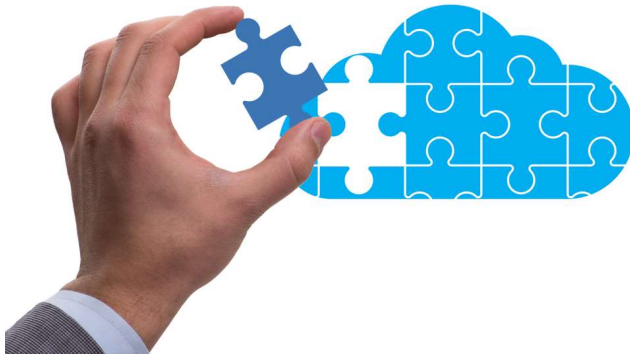
*Subscription is not exclusive to Cloud-Hosting and is available for on premise.*

- ▶ Starting at as low as \$316 for 1 user
- ▶ \$24 per 2<sup>nd</sup> and subsequent user
- ▶ Cost will vary as other modules are added



# Cloud Hosting

- \$100 per month (includes 1<sup>st</sup> user)
- \$25 2<sup>nd</sup> and subsequent users
- Integration apps must connect via Spire's API
- Current Version (we are at 3.10 today)
- Software Assurance must be up to date
- AWS – Oregon & Montreal Data Centers





# Spire

ploto

sage  
BusinessVision

qb intuit  
quickbooks.  
Desktop



sage 50

sage 300



sage 100

 Microsoft Dynamics

 Adagio

Deltek.



 Spire













# What they say...

- Need better user controls/permissions
- More flexibility in how orders/invoices are made
- Difficulty tracking inventory in multi-warehouse environment
- Poorly monitoring unit cost variances
- COGS or production reports difficult to access
- Reached limitations in inventory capacity – system slows down
- Unable to build simple kits or BoMs
- Siloed systems for accounting, inventory management/production, sales, payroll
- Too many imports, spreadsheets or broken integrations



-  Inventory
-  Requisitions
-  Purchases
-  Purchase History
-  Production
-  Email
-  Production History
-  Point of Sale
-  Sales History
-  Price Matrix
-  General Ledger
-  Budgets Forecasts

-  Browser
-  Calendar
-  Communications
-  Job Costing
-  Vendors
-  Payroll
-  Sales
-  Accounts Payable
-  Customers
-  Accounts Receivable

# Uniquely Spire

- Integrated Modules
- Customization with User Defined Fields
- Invoicing flexibility, Sales Orders, Work Orders, RMA's etc.
- Powerful Google-like search
- Built in Email module
- And more



# Become a part of the Spire Network

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## Spire Advisors

- No fee
- Accountants copy of Spire
- Graduate one GL course (2 verifiable PD credits)
- No selling
- Match you with a Certified & Authorized Spire Partner
- Exclusive discounts to CPA events
- Exclusive discounts you can pass on to your clients

ATT23  
10% off Spire  
From now until October 2024

A photograph showing a person's hands working at a desk. One hand is holding a smartphone, and the other is near a laptop keyboard. The laptop screen displays a website with images. The background is slightly blurred, showing a desk with a plant and other items.

**2023 ACCOUNTING TECHNOLOGY  
SEMINAR SERIES**

Thank you

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